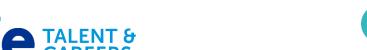


Talent & Careers with Impact

Amber Wigmore Álvarez, Ph.D. **Executive Director of Talent & Careers**







Biography

1) Current role & academic credentials:

- Executive Director of Talent & Careers for IE
- Professor of career strategy & HR workshop facilitator worldwide
- Professional moderator of talent-related panels in more than 30 countries spanning the globe
- Ph.D. in Economics and Business Science, with a focus on University Social Responsibility (USR) and business ethics
- International MBA from IE; BA in Hispanic Studies and International Economics from Wheaton College (Norton, MA)

2) Quoted in:

 Financial Times, Bloomberg Businessweek, El País, El Economista, Expansión, CNN Expansión, Forbes, Elle, etc.

3) Selected additional activities:

- Member of the MBA Career Services & Employer Alliance Standards Committee (USA)
- Co-Founder of Wigmore & Álvarez, conducting courses on "Intercultural Management"
 and "Doing Business in Spain"



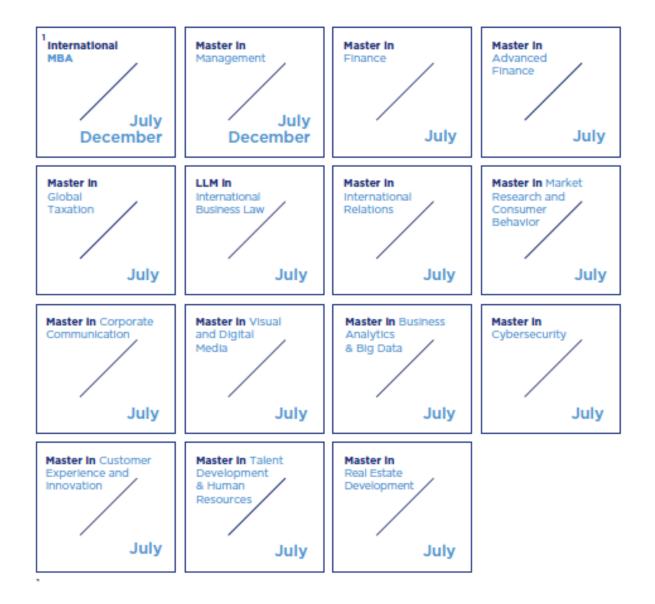
Objectives and Mission

We work with our students to make them **aware of the importance** of **Career Development** from the start of their degree program.

We provide them with the resources and tools available as well as our expertise in the market, but they're the ones that have to **work hard**, **take a methodical approach**, attend the events that Talent & Careers organizes for them and **position themselves to build up a professional profile**.



Hiring Agenda





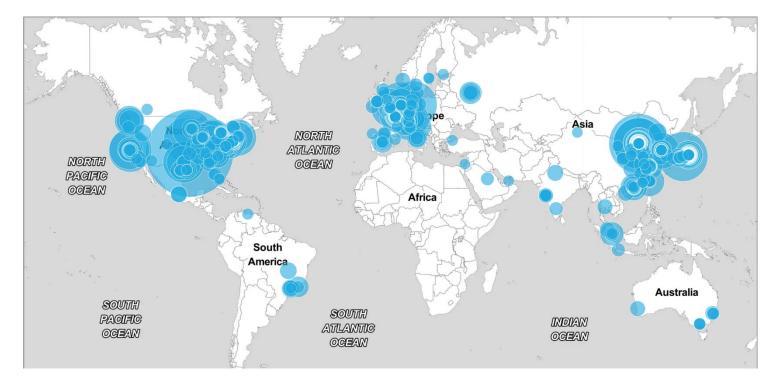
Recruitment Activities





The key priorities

- ✓ Create a supportive ecosystem in order to further increase student/alumni satisfaction and career success, by effectively orchestrating the "career community"
- ✓ Increase global corporate connections by solidifying our international reach





Talent & Careers works with the top 50 most attractive





















Google	Johnson & Johnson	Daimler/Mercedes-Benz	Cisco Systems	Accenture Hewlett Packard
Microsoft	Ford Motor Company	Dell	J.P. Morgan	Enterprise
Apple	P&G	The Coca-Cola Co.	Lenovo	Unilever
General Electric (GE)	General Motors (GM)	Toyota	Oracle	Bosch
BMW Group	L'Oréal Group	ExxonMobil	Deloitte	HEINEKEN
			The Boston Consulting	
IBM	Facebook	Nestlé	Group (BCG)	BASF
Intel	Amazon	Goldman Sachs	3M	Huawei
Siemens	Volkswagen Group	Electronic Arts	Adidas Group	BP
Sony	Shell	IKEA	PepsiCo	EY
Samsung	McKinsey & Company	Pfizer	Nissan	Novartis

Source: Universum (2017)



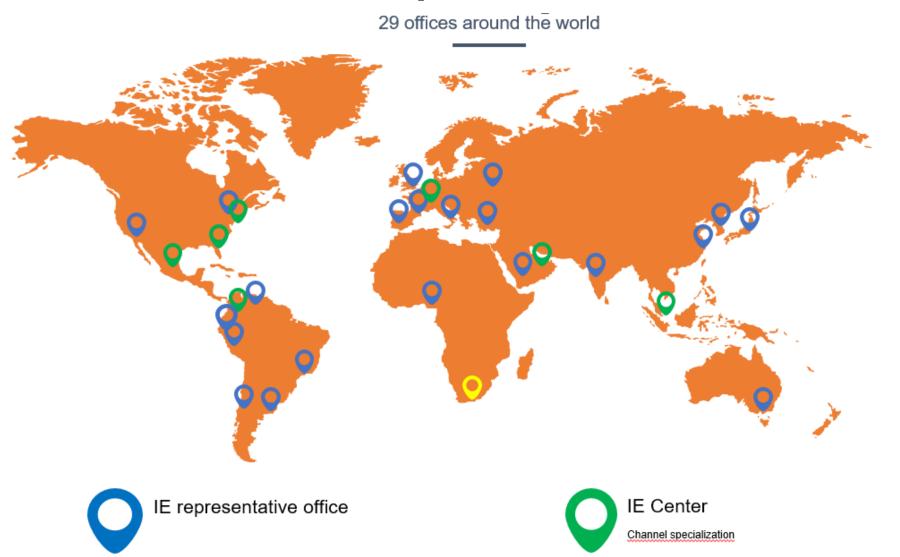
More than 50% of international opportunities.

International Development





International Development



29 offices

- 7 centers
- 22 rep offices

+170 people worldwide

+4,000 events worldwide per year

HQ team in Madrid



International Development

Student recruitment

Talent & Careers
+ Alumni
Engagement

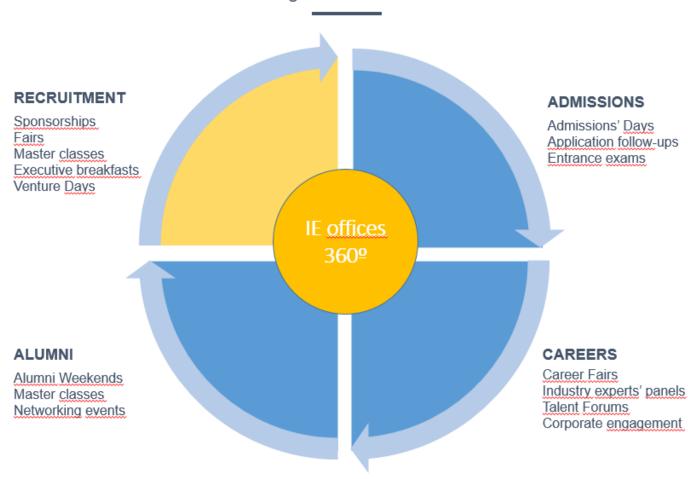
Institutional Relations



International Development – the 360° office

Business Development

...to serving our stakeholders' needs





Key areas of development

- Global Recruiter Relations
- Talent & Careers resources in international offices
- New Hires
- Restructuring- IMBA Careers team
- Career Ambassadors program
- Recruiting formats (virtual fairs, etc.)
- PeopleGrove for mentoring
- Alumni Advisory Board Careers taskforce



In conclusion... the vision

To be the top-of-mind platform for talent and careers, where global professional opportunities arise and synergies are formed.





























Thank You

Amber Wigmore Álvarez, Ph.D. **Executive Director of Talent & Careers**



